

# FROM THE TRENCHES

**NUCA Iowa Newsletter**

**January 2017**

## A Message From Your Chapter President

Hope everyone enjoyed the holidays!! Thank God they are over.. For a lot of

us this is the time for field guys to get some much needed rest and for the estimators to start sharpening their



pencils. From the sounds of it there is plenty of work out there to grab and plenty of us are showing up to full our bucket list. This time of year every year is gambling time!!! Who is going to be where and who stole the job. In the end we all win some and loose some, We all just need to keep swinging. Other things going on is that our iron comes home for a bath and some maintenance needs, so employees in the

shop are busy with repairs. Another thing and most importantly is safety

training time. In the past few months we at NUCA been working real hard with Dave Hehr of Contractors solutions to hold this year's safety events at

Prairie Meadows Feb 14th through the 17th. We have all kinds of training lined up, so get signed up soon. This year NUCA banquet looks to be a great one!! We have lots of sponsors and great speaker, I look forward into hearing all about Seal Team 6. After this please check out NUCA National, plenty of great education seminars and fun things to do in Las Vegas. Until the next time, BE SAFE!!!

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**NUCA of IOWA  
 2017 Membership Directory  
 Advertising Rate Sheet**

**Deadline: March 1, 2017**

**There is still plenty of time to reserve your ad space in the 2017 Membership Directory.**

**HAVE YOU PAID YOUR 2017 MEMBERSHIP DUES YET ??**

# member SPOTLIGHT



This month's member spotlight focuses on **Sharon Waschkat**, the Chief Operating Officer of Municipal Pipe Tool Co., LLC (MPT) in Hudson, Iowa. Sharon actually started her career with MPT as a temporary contract employee through the CPA firm where she was employed. At the time, she had expertise in the Peachtree Accounting software that was needed for the role. Sharon was soon offered the full time position of Controller which included managing the accounting department. After a couple years, she accepted the Chief Financial Officer position. Sharon then expanded her expertise into contract and project management and was promoted to Chief Operating Officer.

Sharon and MPT are quite new to NUCA of Iowa, having joined in 2016 after Jeremy Feldmann approached them during a membership drive. Sharon was able to attend last year's annual banquet and is interested in attending more functions and becoming more active with NUCA of Iowa.

Sharon is an Iowa native and attended the University of Northern Iowa, where she earned her Bachelor's degree in Accounting. Soon afterward she passed the CPA exam and started working for a local CPA firm in Waterloo, Iowa. Her

interests include biking, reading, gardening, golfing and traveling to the Caribbean during Iowa's deep freeze. Sharon often has her four year old yellow Labrador Retriever, Emma, with her.



During her 15 years with MPT, Sharon has been fascinated by the trenchless process, Cured In Place Pipe (CIPP), which is utilized to repair and rehabilitate underground storm and sanitary sewer piping without the need for costly excavation techniques and surface restoration. This trenchless process uses a polyester liner and resin system that is inverted from above ground to create a new pipe inside the existing infrastructure. MPT performs CIPP Lining at a significant cost savings to municipalities and other customers and offers a 50 year design life on these liners. Sharon is excited for what the future brings for this continually evolving business and industry.

## 2017 NUCA of Iowa Membership Directory

Each year, NUCA Iowa produces a membership directory. The directory provides a wealth of information and contact detail along with a review of the previous years activities.

The directory is broken into sections with tabbed dividers for easy reference.

The structure, layout and format will not change from last year, as last years directory is excellent.

If you are interested in purchasing advertising space in this year's directory, please see page 7 in this newsletter. The ad rates have not changed from last year.

### The deadline for purchasing ad space in March 1, 2017.

Please note that membership dues must be paid in full for membership ad prices. Also the back cover, and inside covers are sold on a first come basis.

Your request for ad space is not considered complete, until payment and artwork is received and I reply that your request is complete by email.

## Banquet Details

### Registration:

We are currently working with our new web provider to allow online registration, I have emailed out registration forms for the annual banquet. If you need one please [email me](#) or call (515) 802-1369.

### Silent Auction:

We are looking for donation of items for the silent auction. Please contact your executive director, if you have items that you would like to donate for the silent auction. We already have corn hole boards featuring: ISU, U of I, GB Packers, KC Chiefs and Chicago Cubs. We really could use some more items for the silent auction. I have put some packages together, that could be sponsored.

### Accommodations:

We reserved a block of rooms at Prairie Meadows at a group discounted rate of \$109. To reserve your rooms, please call (515) 957-3000 and mention group code: **02152017NAT**. Rooms need to be reserved by January 20, 2017.

### Corn Hole Tournament:

The highly enjoyed tournament will again be sponsored through the purchase of custom boards with sponsor logos. This year, we are using a local company called [Custom Yard Games](#) in Cedar Rapids to make our boards. If you have a chance, check out their web site and see some of the designs. **Notice: We only have one more slot available for the Corn Toss Sponsorship !!**

### Slideshow:

I am asking for contractors to send me some pictures of the projects that they have worked on during 2016. I am putting together a slideshow that will be shown while our dinner is being served. Please send pictures to me at [ed.nuca.ia@gmail.com](mailto:ed.nuca.ia@gmail.com).

### Keynote Speaker:

This years keynote speaker is Don Mann. Don is author of the book series: SEAL Team Six. In March, Don will setting off to climb Mount Everest, the highest mountain in the world at 29,035 ft.



## Annual Banquet

**DATE: Friday, February 17**

**Prairie Meadows Hotel**

**Altoona, IA**

**(515) 957 - 3000**

### Banquet Schedule Of Events

- 3:30pm** Registration
- 4:00pm** Cocktail Hour **Silent Auction**
- 5:00pm** Bill Hillman, **CEO NUCA**
- 5:15pm** Dinner **Presidents Welcome**
- 6:00pm** Don Mann **Keynote Speaker**
- 7:15pm** Awards Presentation
- 8:00pm** Corn Hole Tournament
- 8:30pm** Silent Auction Ends **Prizes Announced**
- 10:00pm** Conclusion Of Events





*Hello Fellow KC Area Excavators, Utility Contractors and Suppliers — You're Invited!*

# UTILITY CONSTRUCTION KICKOFF 2017



**WED., JAN. 25, 2017**

**1 PM**  
REGISTRATION BEGINS  
**WELCOME RECEPTION**

**1:30 PM**  
**PROGRAM & SPEAKERS**

**3:30-4:30+ PM**  
**NETWORKING RECEPTION**  
Make connections with fellow KC excavators & utility contractors attending. Cash bar.

**FREE EVENT**

All Construction Colleagues Welcome:  
Company Owners, PMs, Estimators, Sales

**FREE PARKING**  
**EASY LOCATION**

**Swope Memorial Golf Course - Clubhouse**  
6900 Swope Memorial Dr.  
Kansas City, MO 64132  
*Just off I-435 near Zoo*

Bring Your Customers,  
Staff & Subcontractors

**Seating is Limited:**  
**RSVP today to**  
**reserve your seats**

Email: [kc@nuca.com](mailto:kc@nuca.com)  
(816) 301-6870

*Get the "scoop" on issues to important to our companies that do Kansas City infrastructure work here....*

*Scheduled to dialogue with us at this NUCA forum:*



Kansas City Mayor  
**Sly James**



KC Assistant  
City Manager  
Andy Shively



KC Water Services  
Director Terry Leeds

- ◆ Status of possible upcoming bond issue
- ◆ KC water rate increases
- ◆ Funding for infrastructure replacement/rehabilitation
- ◆ Mayor's funding task force
- ◆ What's ahead for 2017-18—infrastructure initiatives
- ◆ OCP Overflow Control Program — latest timelines/plans for massive sewer project, KC's largest infrastructure investment ever



Hosted by NUCA Greater Kansas City Region

Chapter President Jim Kissick of Kissick  
Construction:  
Inaugural  
Address



[www.nucaKC.com](http://www.nucaKC.com)

# FROM MY DESK.....

## Monthly message from your Executive Director

**Greetings to All**, I am planning to make this a regular monthly article to keep you all informed on what is happening. I first would like to send a BIG thank you to the very warm response that I have received from all of you. You all have made me feel very welcome, and it is highly appreciated.

I seemed to have entered into this position at the busiest time of the year, no sooner had I got started in the executive director role, there was annual member renewal, safety training days, annual banquet, membership directory, and national convention all in the near future. I want to let you know about some changes that is happening.

**CPA** – A decision was made to hire a CPA firm to handle some of fiscal responsibilities. The CPA firm will handle all of the receiving of payments and the paying of bills. Please make sure all checks and forms are sent to the CPA firm at the New York Ave. address in Des Moines. They will then scan and forward all forms and checks to me.

**Web Page** – A decision was made to move the web page to a new service provider, however because of some technical issues, we had to use a new IP name. Instead of NUCAIOWA.com it is now NUCAOFIOWA.com. We do plan to make updating the web page and adding features a priority in the future. Right now, that is simply not possible given the constraints of time. I would rather set up a smooth process for posting and update the web page after a thorough review. If anyone has suggestions with respect to features that they would like to see on our web space, please reach out to me.

**New Events** – I have some ideas about creating some new events for the membership. I have spoken to some of you regarding a family oriented event at an Iowa State Park. While I have receive positive feedback in my discussions with you, after reviewing the calendar for 2017, it was not possible to squeeze in the event this year, but I plan to set something up for 2018. To replace the Iowa Speedway event, I am planning to hold a trap shooting event in the early fall. No firm details yet, but if anyone would to offer suggestions, please let me know.

**Newsletter** – The newsletter is a great way to keep the membership informed about what is happening, and current events that could affect your business. The newsletter will be both digital and printed. I have partnered with a professional printing company that will print and mail out the newsletter. I think you will all agree that a professional printed newsletter looks much better than anything that is printed on a personal printer. To offset the cost of using a professional printer, I have started selling promotional article space in each newsletter. This promotional articles can either be written by a member firm or I can construct the article from sources on the internet. The promotion article is designed to feature associate members' goods and service in any numbers of themes. They can be product reviews, personal testimonies, or a combination of both.



"Think this is bad? You should see the inside of my head."

**New Membership Drive** – The Iowa membership has fallen off in recent years, and I intend to change that, however, anything worth doing, is worth doing right, and I am not ready yet. I have a lot to learn about NUCA before I can successfully have a membership discussion with a prospective new member. I am planning to attend the National Convention and spend my time meeting other ED's and attending seminars. As I learn about NUCA, and from other ED's, I will start to formulate plans and documentation for a membership drive.

**Meet & Greet** – I believe that it very important to create and maintain lasting relationship with all of the NUCA IA members, emails are NOT the means... I have been busy calling NUCA members and introducing myself as a start. Also I am looking forward to the annual banquet to meet a lot of you. I am planning to take road trips around the state to meet more of the membership, and visit your operations and job sites.

For those of you who find yourselves on RT169 between Winterset and De Soto, you are more than welcome to turn off on 130<sup>th</sup> street and visit me. For the rest of you, the number is 515-802-1369. Please feel free to reach out to me and let me know your thoughts, suggestions, etc.

Regards, Andy



# Product Review: John Deere L Series Backhoes



# JOHN DEERE

Contractors know that backhoe / loaders are the bread and butter of their trade. The combination of small footprint for transportation and large lifting capacities are the one machine in every contractor inventory or their wish list. The John Deere L Series of backhoe loaders has the right combination of features, performance and cost to make the rest of the industry take notice.

The L Series backhoes loaders includes seven models: 310L EP, 310L, 310SL, 310SL HL, 315SL, 410L and 710L.

A Tier 4-Final John Deere PowerTech Plus diesel engine powers the 310L (93 horsepower), 310SL (99 horsepower), 310SL HL (110 horsepower), 315SL (99 horsepower), 410L (113 horsepower) and 710L (148 horsepower); a Tier 4-Interim PowerTech engine is used in the 310L EP and rated at 70 horsepower. The 310SL, 310SL HL, 315SL, 410L and 710L use a five-speed PowerShift transmission and provide speeds to 25 mph. The Autoshift option automatically selects the best gear for a specific load.

The 310SL HL heavy-lift backhoe is an extension to the John Deere lineup and is designed for significant craning capability—at the push of a button. Along with the 410L, the 310SL HL can deliver up to 25 percent more backhoe-lift capacity under normal conditions than comparable K-Series models. Utilizing the sealed-switch module, operators can get an additional 10-15 percent boost through the new Lift Mode feature. The engine is automatically set at 1,400 rpm and the machine maximizes hydraulic pressure for increased craning capability.

Features in the cab of the new models include extra legroom, more comfortable seat, and redesigned pilot towers. A multifunction lever on the steering column controls turn signals, wipers, and lights, allowing the operator to maintain line of sight to the front of the machine while operating in the loader position, says Deere.



All models (except 310SL HL) have an optional extendable dipperstick, which can reach 21ft 9in for the model 710L.

The palm-on-top loader-control grip enables control of clutch

disconnect, quick shift, auxiliary proportional roller, and momentary front-wheel drive. In addition, the L Series has an advanced diagnostics system with a multi-language monitor. Which allows programming time-specific functions, such as auto shutdown and auto idle.



Other enhanced L Series features include a redesigned HVAC system, adjustable mechanical or air-suspension seat, lower and larger steps for entry and egress, a lighting scheme with optional LED lighting kit, and an elevated canopy for better visibility to both the front and rear of the backhoe.

All backhoes also have the option to add premium radio with Bluetooth auxiliary input and XM Satellite Radio capability. An optional Auto Ride system field kit allows adjustable ground speed settings for the 310SL, 310SL HL, 315SL 410L and 710L. The system automatically creates a smoother ride for the operator and reducing spillage from the loader bucket.

An Economy mode, designed to save fuel, is a standard feature for L-Series backhoes. When activated, maximum engine speed is limited in both loader and backhoe operations. A variable-speed electronically controlled fan automatically speeds up or slows down, operating only as needed, says the company, to maintain proper temperatures and to conserve power and fuel, while also reducing sound levels.



The L Series backhoes feature same-side ground-level service points, quick-change filters, extended service intervals, simple-to-read sight gauges, and easy-access grease points. In addition, stacked-assembly coolers are hinged and tilt away from the radiator for convenient core cleanout.

For more information or a test drive on any of the John Deere L Series backhoe loaders, contact your local John Deere representative at Martin Equipment at any of its nine locations in Iowa, Illinois and Missouri.





# 2017 Membership Directory Advertising Rate Sheet

**DEADLINE IS MARCH 1<sup>st</sup>...RESERVE YOUR AD SPACE TODAY!**

	Member	Non-Member
Front Inside Cover (1 <sup>st</sup> come, 1 <sup>st</sup> served)	<input type="checkbox"/> \$1,000	<input type="checkbox"/> \$1,250
Back Outside Cover (1 <sup>st</sup> come, 1 <sup>st</sup> served)	<input type="checkbox"/> \$1,000	<input type="checkbox"/> \$1,250
Back Inside Cover (1 <sup>st</sup> come, 1 <sup>st</sup> served)	<input type="checkbox"/> \$750	<input type="checkbox"/> \$1,000
Full Page (5" x 8.75")	<input type="checkbox"/> \$500	<input type="checkbox"/> \$750
Half Page (5" x 4.3125")	<input type="checkbox"/> \$250	<input type="checkbox"/> \$500
Quarter Page (5" x 2.125")	<input type="checkbox"/> \$175	<input type="checkbox"/> \$250

\*All ads will be printed in full color.

## Artwork Deadlines & Requirements

- Artwork can be emailed to ed.nuca.ia@gmail.com by the artwork deadline of **MARCH 1, 2017**.
- Artwork must be submitted in either .eps, .psd, .jpg or .tif format at 300 dpi or greater. (Dimensions listed above are listed as actual live area sizes and listed as W x H.)

## Payment Deadlines & Information (Please read and complete ALL sections below.)

- All Payments must be enclosed with reservation form and received by the payment deadline of **MARCH 1, 2017**.
- Your advertising insertion order is only secured once payment is received. Once completed by ad purchaser, this sheet acts as your advertising invoice.
- NUCA of Iowa membership dues must be in good standing for an ad purchase to run at the member rate.

Please select a payment method from the following choices:

Check payable to NUCA of Iowa

Credit Card

Cardholder's Name \_\_\_\_\_

Credit Card # \_\_\_\_\_ Exp. date \_\_\_\_\_

CID \_\_\_\_\_

Signature \_\_\_\_\_

Total advertising purchase: \$ \_\_\_\_\_

## Advertiser Company Information (as it will appear in the directory):

Company: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

# NUCA of Iowa — Events Calendar

February 14-17	NUCA Safety Days Training	Prairie Meadows, Altoona, IA
February 17	Board Of Directors Meeting	Prairie Meadows, Altoona, IA
February 17	NUCA Annual Banquet	Prairie Meadows, Altoona, IA
March 4-6	NUCA National Convention	Las Vegas
June 9	Baseball Outing (tentative)	Principal Park, Des Moines, IA
July 13	Annual Golf Outing	Bos Landen Golf Club, Pella, IA
September 7	Trap Shooting (tentative)	tbd

**HAVE YOU PAID YOUR 2017 MEMBERSHIP DUES YET ??**

## BOARD OF DIRECTORS

Jeremy Feldmann, President  
J&K Contracting

Scott Ritchie, Vice President  
McCarthy Improvements Co.

Jay Gallery, Sec / Tres  
Dave Schmitt Construction

Jason Clark, Past President  
Iowa Trenchless

## Contact Us

Give us a call for more information about our services and products.

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